**Medical Representative Management**

**Introduction:**

MR management System is a platform where the medical representatives can manage their daily responsibilities through network. This system eases handling the clients and improving the contacts, it can also help the MR’s efficiencies as most of the works are handled online.

Some Important responsibilities that a MR handles can be listed as, Arrange appointments with the doctor, organize conference with the doctor, contacting potential customers, to build and maintain a positive working relationship with medical and administrative staff, reach and exceed the annual sales target. These are some of the important activities that should be taken care by a medical rep.

**Existing System & Drawbacks:**

As per the research by our team we found there is no such web portal or an online platform where a medical rep can Handel his activities, but there are some standalone software’s that assists MR’s in this process. But these software’s can charge them more and also the maintenance may be a trouble.

**Proposed System and Features:**

The system designed is a dynamic online platform. It helps the MR to maintain his daily activities in ease. And also the project is an open source which solves the problem of budget on the software.

Some features planned to include in the projects:

* Appointment management
* E- Prescribe
* Charting
* Personal Blog
* Billing and invoice
* Record management.

With some general services line news and event, product updates, target management, providing information about the activities of health service.